



[1412 – 150th Street, Hammond, IN 46327 • 877-289-2277 • FAX: 219-853-6081](http://www.niagaralasalle.com)

November 15, 2019

TO OUR VALUED CUSTOMERS:

Effective with shipments December 1, 2019 we are adjusting our vanadium surcharge due to changes in raw materials. The vanadium surcharge will be reviewed monthly and currently is as follows:

Shipments December 1 – 31, 2019

<u>Grade</u>	<u>Surcharge</u>
10V45 75K Minimum Yield	\$0.60/Cwt.
6150	\$1.18/Cwt.

All other vanadium grades are subject to inquiry.

This amount will be applied to all shipments and will be reflected on our invoice.

Please contact your Niagara LaSalle sales representative if you have any questions regarding this announcement.

Thank you for your continued support.

Sincerely,

A handwritten signature in black ink that reads "Joseph Giancola". The signature is written in a cursive style with a large, prominent initial "J".

Joseph Giancola

Customer Service Manager