



1412 – 150<sup>th</sup> Street, Hammond, IN 46327 • 877-289-2277 • FAX: 219-853-6081

October 17, 2019

TO OUR VALUED CUSTOMERS:

Effective with shipments November 1, 2019 we are adjusting our scrap surcharge due to changes in raw material cost. The scrap surcharge will be reviewed monthly and currently is as follows:

Shipments November 1 – 30, 2019

All Shapes – All Sizes – Cold Finished and Hot Roll

Grades

All Carbon & Alloy Grades

Surcharge

\$4.75/Cwt.

This amount will be applied to all shipments and will be reflected on our invoice.

Please contact your Niagara LaSalle sales representative if you have any questions regarding this announcement.

Thank you for your continued support.

Sincerely,

A handwritten signature in black ink that reads "Joseph Giancola". The signature is written in a cursive, flowing style.

Joseph Giancola

Customer Service Manager