



[1412 – 150th Street, Hammond, IN 46327 • 877-289-2277 • FAX: 219-853-6081](http://www.niagaralasalle.com)

December 17, 2019

TO OUR VALUED CUSTOMERS:

Effective with shipments January 1, 2020 we are adjusting our scrap surcharge due to changes in raw material cost. The scrap surcharge will be reviewed monthly and currently is as follows:

Shipments January 1 – 31, 2020

All Shapes – All Sizes – Cold Finished and Hot Roll

| <u>Grades</u> | <u>Surcharge</u> |
|---------------------------|------------------|
| All Carbon & Alloy Grades | \$3.92/Cwt. |

This amount will be applied to all shipments and will be reflected on our invoice.

Please contact your Niagara LaSalle sales representative if you have any questions regarding this announcement.

Thank you for your continued support.

Sincerely,

A handwritten signature in cursive script that reads "Joseph Giancola".

Joseph Giancola
Customer Service Manager