



1412 – 150th Street, Hammond, IN 46327 • 877-289-2277 • FAX: 219-853-6081

March 18, 2020

TO OUR VALUED CUSTOMERS:

Effective with shipments April 1, 2020 we are adjusting our manganese surcharge due to changes in raw material cost. The manganese surcharge will be reviewed monthly and currently is as follows:

Shipments April 1 – 30, 2020

All Shapes – All Sizes – Cold Finished and Hot Roll

| <u>Grades</u> | <u>Surcharge</u> |
|--|------------------|
| 1018 – 1045 - 1117 – 1141 – 1144 – 1215 | \$0.14/Cwt. |
| Stressproof ® – Fatigue Proof ® | \$0.14/Cwt. |
| “e.t.d.” 150® & All Other Non-Leaded Carbon & Alloy Grades | \$0.21/Cwt. |
| All Leaded and Bismuth Carbon & Alloy Grades | \$0.21/Cwt. |

This amount will be applied to all shipments and will be reflected on our invoice.

Please contact your Niagara LaSalle sales representative if you have any questions regarding this announcement.

Thank you for your continued support.

Sincerely,

A handwritten signature in black ink that reads "Joseph Giancola". The signature is written in a cursive, flowing style.

Joseph Giancola

Customer Service Manager