NIAGARA LASALLE CORPORATION

1412 – 150th Street, Hammond, IN 46327 • 877-289-2277 • FAX: 219-853-6081

October 17, 2016

TO OUR VALUED CUSTOMERS:

Effective with shipments November 1, 2016 we are adjusting our manganese surcharge due to changes in raw material cost. The manganese surcharge will be reviewed monthly and currently is as follows:

Shipments November 1 – 30, 2016

All Shapes – All Sizes – Cold Finished and Hot Roll

Grades	Surcharge
1018 – 1045 - 1117 – 1141 – 1144 – 1215	$0.00/Cwt.
Stressproof ® – Fatigue Proof ®	$0.00/Cwt.
"e.t.d." 150® & All Other Non-Leaded Carbon & Alloy Grades	$0.07/Cwt.
All Leaded and Bismuth Carbon & Alloy Grades	$0.07/Cwt.

This amount will be applied to all shipments and will be reflected on our invoice.

Please contact your Niagara LaSalle sales representative if you have any questions regarding this announcement.

Thank you for your continued support.

Sincerely,

Joseph Giancola

Joseph Giancola
Customer Service Manager