



1412 – 150<sup>th</sup> Street, Hammond, IN 46327 • 877-289-2277 • FAX: 219-853-6081

October 26, 2009

TO OUR VALUED CUSTOMERS:

Effective with shipments November 1, 2009 we are adjusting our fuel surcharge due to the changes in fuel prices. The fuel surcharge will be reviewed monthly and currently is as follows:

**Shipments November 1 - 30, 2009                      23% of Freight Charge**

This amount will be applied to all prepaid shipments and will be reflected on our invoice.

Please contact your Niagara LaSalle sales representative if you have any questions regarding this announcement.

Thank you for your continued support.

Sincerely,

A handwritten signature in black ink that reads 'Joseph Giancola'.

Joseph Giancola  
Manager Sales Service